

## **Competency Rating Rubric**

Please use the rubric below as a reference guide for rating each competency level for your direct report(s).

**Accountability**

Demonstrates a strong sense of ownership and responsibility for assigned tasks, decisions, and outcomes, ensuring commitments are met with integrity and a proactive approach to problem-solving.

1=Needs Improvement	<ul style="list-style-type: none"> <li>• Rarely meets deadlines, does not timely complete tasks</li> <li>• Does not take initiative in addressing challenges, demonstrated undue reliance on others</li> <li>• Does not communicate openly about progress, challenges, and outcomes</li> <li>• Does not acknowledge errors promptly, take responsibility, or actively seek opportunities to learn and improve from mistakes.</li> <li>• Does not honors commitments made to colleagues, stakeholders, or superiors</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>• Occasionally meets deadlines, ensuring accurate and timely completion of tasks.</li> <li>• Occasionally takes initiative in addressing challenges, and sometimes demonstrates a solutions-oriented mindset without undue reliance on others</li> <li>• Infrequently communicates openly about progress, challenges, and outcomes</li> <li>• Occasionally acknowledges errors promptly and sometimes takes responsibility to learn and improve from mistakes.</li> <li>• Occasionally honors commitments made to colleagues, stakeholders, and superiors</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>• Consistently meets deadlines, ensuring accurate and timely completion of tasks.</li> <li>• Consistently takes initiative in addressing challenges, demonstrating a solutions-oriented mindset without undue reliance on others.</li> <li>• Communicates openly about progress, challenges, and outcomes, fostering transparency within the team and with stakeholders.</li> <li>• Regularly acknowledges errors promptly, takes responsibility and seeks opportunities to learn and improve from mistakes.</li> <li>• Honors commitments made to colleagues, stakeholders, and superiors, ensuring promises are kept and expectations are consistently met.</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>• Consistently surpasses deadlines, ensuring accurate and timely completion of tasks.</li> <li>• Habitually takes initiative in addressing challenges, demonstrating a solutions-oriented mindset without undue reliance on others.</li> <li>• Consistently communicates openly and effectively about progress, challenges, and outcomes, fostering transparency within the team and with stakeholders.</li> <li>• Rarely makes errors and acknowledges them promptly, takes responsibility and actively seeks opportunities to learn and improve from mistakes.</li> <li>• Always honors commitments made to colleagues, stakeholders, and superiors, ensuring promises are kept and expectations are exceeded.</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>• Always surpasses deadlines, ensuring flawless and timely completion of tasks.</li> <li>• Always takes initiative in addressing challenges, and demonstrates effective solutions</li> <li>• Communicates openly and effectively about progress, challenges, and outcomes, fostering transparency within the team and with stakeholders</li> <li>• Rarely if ever makes errors, acknowledges them promptly, takes responsibility and actively seeks opportunities to learn and improve from mistakes.</li> <li>• Always honors commitments made to colleagues, stakeholders, and superiors, ensuring promises are kept and expectations are always exceeded.</li> </ul>

**Adaptability**

Demonstrates flexibility and resilience in the face of change, readily adjusting to new situations and proactively seeking growth opportunities.

1=Needs Improvement	<ul style="list-style-type: none"> <li>Does not demonstrate the ability to adapt decision-making approaches based on changing situations</li> <li>Does not seek opportunities for learning and growth</li> <li>Does not navigate challenges with agility</li> <li>Does not collaborate openly with others</li> <li>Does not demonstrate resilience in the face of setbacks</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>Occasionally demonstrates the ability to adapt decision-making approaches based on changing situations</li> <li>Occasionally seeks opportunities for learning and growth</li> <li>Occasionally navigates challenges with agility</li> <li>Occasionally collaborates with others, considering diverse perspectives</li> <li>Occasionally demonstrates resilience in the face of setbacks</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>Regularly demonstrates the ability to adapt decision-making approaches based on changing situations, showcasing flexibility in response to new information.</li> <li>Actively seeks opportunities for learning and growth, displaying a positive attitude toward change and a willingness to embrace new challenges.</li> <li>Consistently navigates challenges with agility, employing problem-solving strategies to address unforeseen obstacles.</li> <li>Collaborates openly with others, considering diverse perspectives and incorporating feedback to adapt and improve work processes.</li> <li>Demonstrates resilience in the face of setbacks, quickly recovering and adjusting strategies to overcome adversity.</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>Demonstrates an excellent ability to adapt decision-making approaches based on changing situations, showcasing flexibility in response to new information.</li> <li>Actively seeks opportunities for learning and growth, displaying a positive attitude toward change and a willingness to embrace new challenges.</li> <li>Navigates challenges with superb agility, employing creative and flexible problem-solving strategies to address unforeseen obstacles</li> <li>Collaborates openly and effectively with others, considering diverse perspectives and incorporating feedback to adapt and improve work processes.</li> <li>Demonstrates resilience in the face of setbacks, quickly recovering and adjusting strategies to overcome adversity.</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>Demonstrates a superior ability to adapt decision-making approaches based on changing situations, showcasing flexibility in response to new information.</li> <li>Proactively seeks opportunities for learning and growth, displaying a remarkable passion toward change and enthusiasm for embracing new challenges.</li> <li>Navigates challenges with tremendous agility, employing creative and flexible problem-solving strategies to address unforeseen obstacles.</li> <li>Collaborates openly and effectively with others, always considering diverse perspectives and incorporating feedback to adapt and perfect work processes.</li> <li>Demonstrates notable resilience in the face of setbacks, quickly recovering and adjusting strategies to overcome adversity.</li> </ul>

**Communication**

Effectively conveys ideas and information through clear and concise communication, fostering understanding and collaboration.

1=Needs Improvement	<ul style="list-style-type: none"><li>Not effective in communication settings: One-on-one, in small and large groups, or among different styles and position levels.</li><li>Does not listen to others.</li><li>Does not provide timely and helpful information to others across the organization.</li><li>Does not encourage the open expression of ideas and opinions.</li><li>Does not tailor communication to the audience.</li></ul>
2=Below Expectations	<ul style="list-style-type: none"><li>Occasionally effective in various communication settings: One-on-one, in small and large groups, or among different styles and position levels.</li><li>Occasionally listens to others.</li><li>Occasionally provides timely and helpful information to others across the organization.</li><li>Occasionally encourages the open expression of ideas and opinions.</li><li>Occasionally tailors communication to the audience.</li></ul>
3=Meets Expectations	<ul style="list-style-type: none"><li>Effective in various communication settings: One-on-one, in small and large groups, or among different styles and position levels.</li><li>Attentively listens to others.</li><li>Provides timely and helpful information to others across the organization.</li><li>Encourages the open expression of ideas and opinions.</li><li>Tailors communication to the audience.</li></ul>
4=Exceeds Expectations	<ul style="list-style-type: none"><li>Incredibly effective in various communication settings: One-on-one, in small and large groups, or among different styles and position levels.</li><li>Attentively listens to others with full understanding</li><li>Consistently provides timely and helpful information to others across the organization.</li><li>Encourages the open expression of ideas and opinions.</li><li>Effectively tailors communication to the audience</li></ul>
5=Outstanding	<ul style="list-style-type: none"><li>Extraordinarily effective in all communication settings: One-on-one, in small and large groups, or among different styles and position levels.</li><li>Always attentively listens to others with support and understanding</li><li>Always provides timely and helpful information to others across the organization.</li><li>Encourages and seamlessly models open expression of ideas and opinions.</li><li>Tailored communication to the audience is always exceptional</li></ul>

**Customer/Quality Focus**

Demonstrates an unwavering commitment to stakeholders' satisfaction and success, prioritizing delivering high-quality services and experiences. Strives to understand and exceed the unique needs and expectations of the target audience, fostering a culture of continuous improvement and excellence—Upholds quality standards in all aspects of work, contributing to a positive and impactful organizational environment.

1=Needs Improvement	<ul style="list-style-type: none"> <li>Does not demonstrate a commitment to delivering work, products, or services</li> <li>Does not champion a culture of continuous improvement</li> <li>Does not approach challenges with a resourceful mindset</li> <li>Does not take ownership of customer issues, ensuring timely resolution and satisfaction.</li> <li>Does not collaborate cross-functionally to identify and implement quality enhancement initiatives</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>Occasionally demonstrates a commitment to delivering work, products, or services of the highest quality, exceeding established standards.</li> <li>Occasionally champions a culture of continuous improvement, proactively identifying opportunities to enhance processes, products, or services.</li> <li>Occasionally approaches challenges with a resourceful mindset, addressing issues efficiently to maintain or improve the quality of deliverables.</li> <li>Occasionally takes ownership of customer issues, ensuring timely resolution and satisfaction.</li> <li>Occasionally collaborates cross-functionally to identify and implement quality enhancement initiatives.</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>Demonstrates a commitment to delivering work, products, or services of good quality, meeting established standards.</li> <li>Embraces a culture of continuous improvement, identifying opportunities to enhance processes, products, or services.</li> <li>Approaches challenges with a resourceful mindset, addressing issues efficiently to maintain or improve the quality of deliverables.</li> <li>Takes ownership of customer issues, ensuring timely resolution and satisfaction.</li> <li>Collaborates cross-functionally to identify and implement quality enhancement initiatives.</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>Demonstrates an excellent commitment to delivering work, products, or services of the best quality, exceeding established standards.</li> <li>Regularly champions a culture of continuous improvement, proactively identifying opportunities to enhance processes, products, or services.</li> <li>Approaches challenges with a resourceful mindset, addressing issues efficiently to maintain or improve the quality of deliverables.</li> <li>Takes ownership of customer issues, ensuring timely resolution and consistent satisfaction.</li> <li>Collaborates cross-functionally to identify and implement quality enhancement initiatives.</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>Demonstrates a superior commitment to delivering work, products, or services of the highest quality, far exceeding established standards.</li> <li>Always champions a culture of continuous improvement, proactively identifying opportunities to enhance processes, products, or services.</li> <li>Approaches challenges with an ingenious mindset, addressing issues efficiently to maintain or improve the quality of deliverables.</li> <li>Always takes ownership of customer issues, ensuring timely resolution and 100% satisfaction.</li> <li>Always collaborates cross-functionally to identify and implement quality enhancement initiatives.</li> </ul>

<b>Functional Expertise</b>	
Demonstrates an in-depth and comprehensive grasp of the specific skills and knowledge essential for the role.	
1=Needs Improvement	<ul style="list-style-type: none"> <li>Does not demonstrate mastery and excellence in completing assigned tasks</li> <li>Does not stay well-informed about industry trends</li> <li>Does not actively seek opportunities for continuous learning</li> <li>Does not share valuable expertise and insights with colleagues</li> <li>Does not take initiative to tackle problems</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>Occasionally demonstrates mastery and excellence in completing assigned tasks</li> <li>Occasionally stays well-informed about industry trends</li> <li>Occasionally seeks opportunities for continuous learning</li> <li>Occasionally shares valuable expertise and insights with colleagues</li> <li>Occasionally takes initiative to tackle complex problems</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>Demonstrates excellence in completing assigned tasks, showcasing proficiency in job-related responsibilities.</li> <li>Stays well-informed about industry trends, applying this knowledge to enhance job performance and contribute to organizational success.</li> <li>Seeks opportunities for continuous learning, staying abreast of new technologies, methodologies, and industry advancements.</li> <li>Shares valuable expertise and insights with colleagues, contributing to a collaborative and knowledge-sharing culture within the team.</li> <li>Takes initiative to tackle complex problems, showcasing problem-solving skills contributing to effective decision-making and innovation.</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>Demonstrates mastery and excellence in completing assigned tasks, showcasing excellence in job-related responsibilities.</li> <li>Stays on top of industry trends, applying this knowledge to enhance job performance and contribute to organizational success.</li> <li>Actively seeks opportunities for continuous learning, staying abreast of new technologies, methodologies, and industry advancements.</li> <li>Regularly shares valuable expertise and insights with colleagues, contributing to a collaborative and knowledge-sharing culture within the team.</li> <li>Regularly takes initiative to tackle complex problems, showcasing problem-solving skills contributing to effective decision-making and innovation.</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>Demonstrates mastery and excellence in completing assigned tasks, showcasing perfection in job-related responsibilities.</li> <li>Is an expert in industry trends, effectively applying this knowledge to enhance job performance and contribute to organizational success.</li> <li>Proactively seeks opportunities for continuous learning, staying abreast of new technologies, methodologies, and industry advancements.</li> <li>Shares invaluable expertise and insights with colleagues, contributing to a collaborative and knowledge-sharing culture within the team.</li> <li>Always takes initiative to tackle complex problems, showcasing superior problem-solving skills contributing to effective decision-making and innovation.</li> </ul>

<b>Leadership</b>	
Exemplifies the ability to inspire and guide others toward a shared vision, fostering a positive and high-performing team culture. Demonstrates strategic thinking, effective communication, and the capacity to empower team members to achieve shared goals.	
1=Needs Improvement	<ul style="list-style-type: none"> <li>Does not seek opportunities to observe and learn from leaders</li> <li>Does not participate in coaching circles or provide feedback to peers</li> <li>Does not engage in workshops to align personal career goals with organizational objectives</li> <li>Does not display openness or embrace development moves</li> <li>Does not develop skills in providing effective and constructive feedback to peers</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>Occasionally seeks opportunities to observe and learn from leaders in various role</li> <li>Occasionally participates in coaching circles, providing constructive feedback to</li> <li>Occasionally engages in workshops to align personal career goals with organizational objectives</li> <li>Occasionally displays openness and embraces development moves</li> <li>Occasionally develops skills in providing effective and constructive feedback to peers</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>Seeks opportunities to observe and learn from leaders in various roles, demonstrating a proactive approach to leadership development.</li> <li>Actively participates in coaching circles, providing constructive feedback to peers, and demonstrating a commitment to mutual growth and development.</li> <li>Engages in workshops to align personal career goals with organizational objectives, demonstrating a strategic mindset and forward-thinking approach.</li> <li>Displays openness and accepts and embraces development moves, fostering a growth-oriented mindset.</li> <li>Develops skills in providing effective and constructive feedback to peers, actively contributing to a continuous improvement and learning culture.</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>Actively seeks opportunities to observe and learn from leaders in various roles, demonstrating a proactive approach to leadership development.</li> <li>Regularly participates in coaching circles, providing constructive feedback to peers, and showcasing a deep commitment to mutual growth and development.</li> <li>Regularly engages in workshops to align personal career goals with organizational objectives, demonstrating a strategic mindset and forward-thinking approach.</li> <li>Regularly displays openness and willingly accepts and embraces development moves, fostering a growth-oriented mindset.</li> <li>Develop skills in providing effective and constructive feedback to peers, actively contributing to a continuous improvement and learning culture.</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>Always seeks opportunities to observe and learn from leaders in various roles, demonstrating a proactive approach to leadership development.</li> <li>Always participates in coaching circles, providing exemplary feedback to peers, and showcasing a superior commitment to mutual growth and development.</li> <li>Continually engages in and organizes workshops and always aligns personal career goals with organizational objectives, flawlessly modeling a strategic mindset and forward-thinking approach.</li> <li>Always displays openness and actively integrates development moves, exemplifying a growth-oriented mindset.</li> <li>Always develops skills in providing researched-based feedback to peers, actively contributing to a continuous improvement and learning culture</li> </ul>

**Building Relationships**

Demonstrates a commitment to fostering positive relationships within the organization. Actively promotes an environment of civility where everyone feels respected, valued, and appreciated.

1=Needs Improvement	<ul style="list-style-type: none"> <li>• Does not encourage collaboration through respectful interactions</li> <li>• Does not acknowledge and celebrate the unique contributions of each team member</li> <li>• Does not facilitate or participate in team-building activities</li> <li>• Does not listen to others without judgment</li> <li>• Does not mindfully communicate with consideration</li> </ul>
2=Below Expectations	<ul style="list-style-type: none"> <li>• Occasionally encourages collaboration through respectful interactions</li> <li>• Occasionally acknowledge and celebrate the unique contributions of each team member</li> <li>• Occasionally facilitates or participates in team-building activities</li> <li>• Occasionally listen to others without judgment</li> <li>• Occasionally mindfully communicate with consideration</li> </ul>
3=Meets Expectations	<ul style="list-style-type: none"> <li>• Engages in active listening and open communication to understand the needs and concerns of others.</li> <li>• Facilitates resolution by understanding different perspectives and finding common ground.</li> <li>• Encourages collaboration and teamwork that breaks down silos and promotes a cooperative approach.</li> <li>• Actively listens to others without judgment, creating a space where different perspectives are valued.</li> <li>• Maintains a calm and professional demeanor during conflicts, setting a positive example for others</li> </ul>
4=Exceeds Expectations	<ul style="list-style-type: none"> <li>• Actively encourages collaboration through respectful interactions, fostering a positive and supportive team environment.</li> <li>• Regularly acknowledges and celebrates the unique contributions of each team member, reinforcing a culture of appreciation.</li> <li>• Regularly facilitates and participates in team-building activities that strengthen connections and promote cooperation.</li> <li>• Actively listens to others without judgment, creating a space where different perspectives are valued</li> <li>• Regularly maintains an exceptional level of professionalism during the conflict, effectively de-escalating situations, and setting a high standard for others</li> </ul>
5=Outstanding	<ul style="list-style-type: none"> <li>• Always encourages collaboration through respectful interactions, creating a positive and supportive team environment.</li> <li>• Always acknowledges and celebrates the unique contributions of each team member, reinforcing a culture of appreciation.</li> <li>• Always facilitates or participates in team-building activities that strengthen connections and promote cooperation.</li> <li>• Always actively listens to others without judgment, creating a space where different perspectives are valued</li> <li>• Always exemplifies unwavering calm and professionalism in even the most challenging conflicts, using emotional intelligence to turn conflicts into opportunities for growth and improvement</li> </ul>